



## Amazon Great Summer Sale

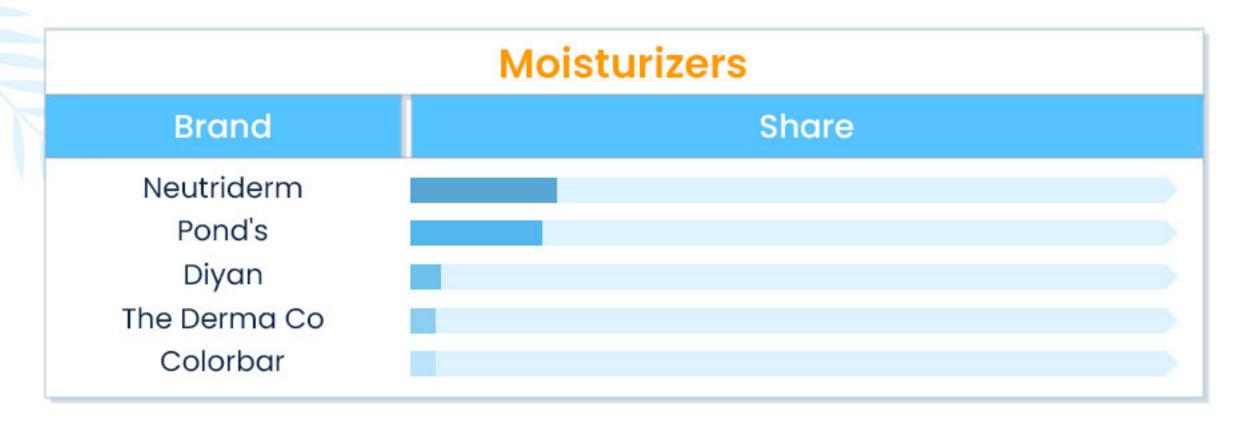
Breakdown of Top Brands (Category and Keyword Level)

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### Top Performing Brands- Category Level



- Neutriderm leads with 10.67%, showing strong consumer preference.
- Pond's follows with 7.33%, reflecting established brand trust.
- Brands like Diyan, The Derma Co, and Colorbar, each around 2%, indicate a highly fragmented market.

Perfumes		
Brand	Share	
Bella Vita Luxury Bugg Briskwalk Pendora Scents The French Factor		

- Bella Vita Luxury tops with 11.33%, preferred for its luxury appeal.
- A fragmented perfume market features Bugg, Briskwalk, Pendora Scents, and The French Factor, each with 2-3%, showcasing varied consumer preferences



### Top Performing Brands- Category Level

Serums		
Brand	Share	
Cosrx		
Zeroharm		
Lotus Herbals		
Minimalist		
Dewytree		

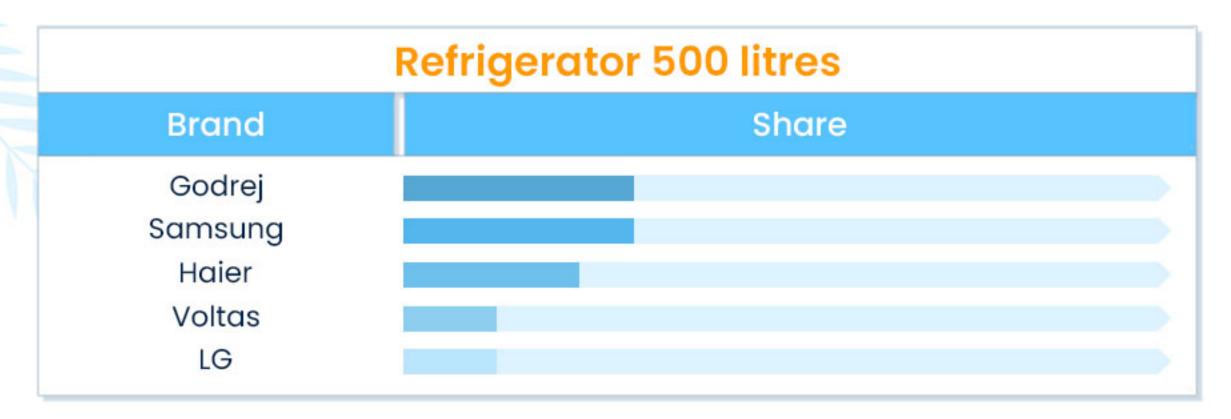
- Cosrx is the frontrunner with 6.67%, possibly due to niche appeal.
- Zeroharm, Lotus Herbals, and Minimalist are competitive, each with about 2.67%.
- Dewytree holds 2%, suggesting opportunities for new entrants

Vitamins, Minerals & Supplements		
Brand	Share	
Kapiva Wellcore Muscleblaze Organic India Himalaya		

- Kapiva, Wellcore, and MuscleBlaze each hold 20.00% share, indicating a tie for the top position
- Organic India follows closely with 17.00% share, indicating consumer preference for organic diapers
- Himalaya secures a 15.00% share, showing popularity but slightly lower than the top contenders



### Top Performing Brands- Keyword Level



- Godrej and Samsung dominate the market equally, each holding a 30% share of the refrigerator sales.
- Haier follows with a significant 20% share, indicating strong consumer preference.
- Voltas and LG both have a smaller presence in this category, each securing a 10% market share.

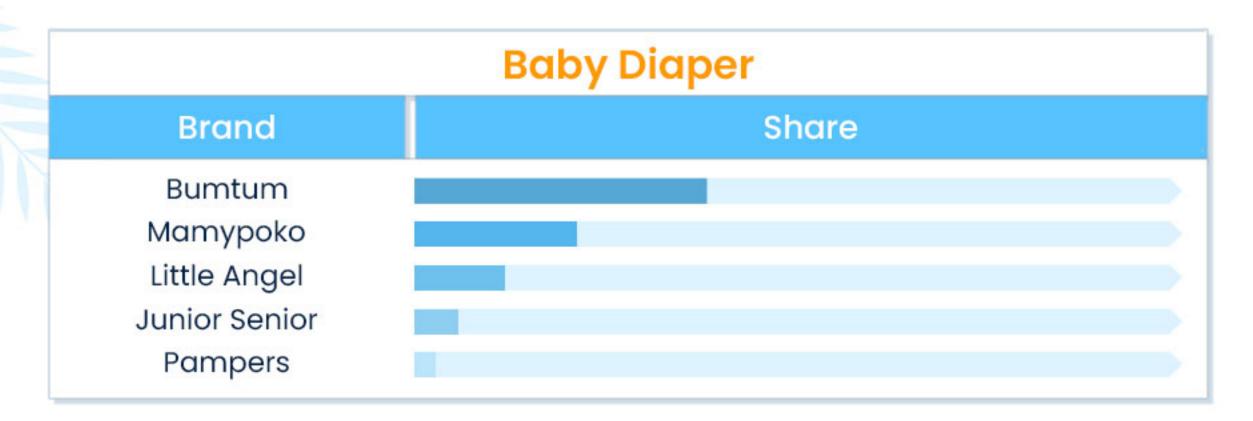
Washing Machine 7.2 kg	
Brand	Share
Godrej Oracus Whirlpool LG	

- Godrej leads this category with a higher market share of 37.5%, indicating a strong brand preference among consumers purchasing washing machines.
- Oracus and Whirlpool each capture a 25% share, suggesting competitive positioning against the leading brand.
- LG holds a 12.5% share, which is notably less compared to its performance in the refrigerator segment.

Godrej leads in both washing machines and ties for first in refrigerators, demonstrating strong market positioning across appliance categories.



### Top Performing Brands- Keyword Level



- Bumtum dominates the market significantly, holding a 58.33% share, indicating a strong preference among consumers for this brand.
- MamyPoko maintains a solid market presence with a 25% share, positioning it as a distant but significant second.
- Little Angel captures a 10% share, which suggests moderate consumer interest.
- Jr. Sr. holds a smaller segment of the market at 3.33%, indicating limited but existing consumer preference.
- Pampers, a traditionally well-known brand, has a surprisingly low market share of only 1.67%, suggesting challenges in competing with other brands in this event.





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